

Idaho Real Estate Education Council
Regular Council Meeting
September 9, 2009
Minutes

Pursuant to notice given, a **Regular** meeting of the Idaho Real Estate Education Council (Council) was initiated at the Commission office, 633 North Fourth Street, Boise, Idaho.

Members Present:

Donna Capurso, Chair, Bonners Ferry
Maris Cukurs, Vice Chair, Idaho Falls
Beckie Kukal, Member, Jerome
Mike Gamblin, Member, Boise
Jeanne Jackson-Heim, Executive Director
Marvis Brice, Commission Representative, Rupert

Others present:

Jill Randall, Idaho Association of REALTORS®
R Gail Heist, NAI Kowallis & Mackey, LLC

Staff Present:

Jesama Rosensweig, Education Assistant
MiChell Bird, Education Director

Call to Order: Chair Donna Capurso called the September 9, 2009 meeting of the Idaho Real Estate Commission Education Council to order at 8:30 a.m.

Minutes:

A motion was made by Donna to approve the minutes of the July 15, 2009 meeting.
Motion carried.

Council Matters:

Review Council Goals:

Approved Textbook List: Members discussed the revisions to the Approved Textbook list. Discussion followed. Jesama will provide an updated revision at the November meeting.

Process for Designation Courses in IREC Database: There was some discussion on adding the designation courses that IREC automatically accepts for CE credit to the IREC database. It was suggested to bring a proposed list of the designation courses and verbiage added to the Education & Certification Policy for the next meeting. Discussion followed.

Status of Fine Money (RFP for Broker/Core Courses): MiChell Bird reported that the RFP is in the finalizing stages and IREC will be receiving the bids by the end of the month. Discussion followed.

IDW 2010 Update: Amy Chorew will be presenting part of the Core course and possibly the IDW portion the first day. The workshop will be held at the Hilton Garden Inn Boise Spectrum again.

Prelicense Exam Statistics: MiChell discussed the statistics received from the answer sheet report from the prelicense courses. Discussion followed.

Valuation & Analysis Course & Exam: There was discussion on either breaking the exam into two separate exams or removing some questions that did not relate to the course. Discussion followed. Gail Heist and MiChell will compare the new longer exam to the old shorter exams to determine whether the older exams should be used, or if the new exam should be split in half.

Reports: The following reports were reviewed and placed on file in the Commission office.

- License Exam Statistics Report
- Analysis of the License Base
- CP Fine Budget Report
- Education Fund Report

Education Fund Award Budget: \$1,142.34 has been paid out of the approved budget.

Talking Points for Video Training Scenarios: Council reviewed the video to create talking points. Discussions followed.

8 Interactive Modules Course Extension: There was discussion on extending the expiration date of the 8 Interactive Modules to give adequate review of the courses. Discussion followed.

A motion was made by Maris to extend the expiration date of the 8 Interactive Modules to June 2010. Motion carried.

Executive Session: In accordance with section 67-2345(1)(d), Idaho Code, a motion was made by Maris to adjourn to executive session to consider records that are exempt from disclosure as provided in Section 9-340C(9), Idaho Code, and which records relate to the following subjects: Education Special Considerations and Instructor Special Considerations and Course Applications.

Roll Call:

Brice-Yes

Gamblin-Yes

Cukurs-Yes

Capurso-Yes

Kukal-Yes

Jackson-Heim-Yes

Motion carried. Members adjourned to executive session to consider records exempt from disclosure.

Regular Session: A motion was made by Jeanne to adjourn out of executive session and return to open meeting. Motion carried.

Special Considerations:

ED09-049: A motion was made by Beckie to approve Special Consideration ED09-049. Motion carried.

Course Description: A motion was made by Jeanne to approve the revised course description for E0613 From Loan to Foreclosure 101.02. Motion carried.

Course Approvals: A motion was made by Jeanne to approve the following new and renewal course applications. Motion carried.

New

Brokerage Relationships

The Qualifying Process

Property Management—for only 2.5 hours only. Exam time shall not be included as approved classroom hours of instruction. 54.2036(2)(c). 50 minutes of instruction = a classroom hour 54-2036(2)(d)

Size Matters: Residential Square Footage—for only 2.5 hours only. Exam time shall not be included as approved classroom hours of instruction. 54.2036(2)(c). 50 minutes of instruction = a classroom hour 54-2036(2)(d)

Romancing Financing

Idaho Agency Law

Fundamentals of Real Estate Appraisal

Introduction to Commercial Investment Real Estate Analysis

Closing Procedures and Settlement Costs—for only 4 hours (not 6 as requested) exam time shall not be included as approved classroom hours of instruction. 54.2036(2)(c). 50 minutes of instruction = a classroom hour 54-2036(2)(d)

Real Estate Ethics and Communication—for only 2.5 hours only. Exam time shall not be included as approved classroom hours of instruction. 54.2036(2)(c). 50 minutes of instruction = a classroom hour 54-2036(2)(d)

Home Inspection 101 for Real Estate Professionals

The Greater Yellowstone Framework: Using LEED to Save an Ecosystem

Distressed Properties-Dilemmas and Solutions for Sellers & Agents

Ethics in Real Estate

Market Trends and Real Estate Financing

Resubmission

Buyer Representative in Real Estate

Renewal

Alternative Septic Solutions

Rookie REALTOR

Listing Clinic

A motion was made by Jeanne to deny the following course applications for the following reasons:

Understanding the LEED for Homes Rating System—*The course promotes a specific product in violation of the Commission's Product Promotion Policy. The course does not appear to be designed to assure that licensees possess the knowledge, skill, and competency necessary to function in the real estate business in a manner that protects and serves the public interests. The course content does not fit within the Approved Topics for continuing education enumerated in Rule 402.*

Why Smart Growth is Good for Property Values—*The course does not appear to be designed to assure that licensees possess the knowledge, skill, and competency necessary to function in the real estate business in a manner that protects and serves the public interests. The course content is not related to real estate brokerage practice.*

Navigating the MLS Maze—*The course does not appear to be designed to assure that licensees possess the knowledge, skill, and competency necessary to function in the real estate business in a manner that protects and serves the public interests.*

Keeping Clients Safe from Commission Disputes—*The course content does not fit within the Approved topics for continuing education enumerated in Rule 402.*

Home Inspection Training for Real Estate Professionals – Exteriors—*The course content is not related to real estate brokerage practice.*

10 Point Game Plan for Achieving Success in Real Estate—*The course content does not fit within the Approved topics for continuing education enumerated in Rule 402. It is a sales course, not a negotiation course.*

Safety Precautions for Real Estate Professionals—*The course content does not appear to be designed to assure that licensees possess the knowledge, skill, and competency necessary to function in the real estate business in a manner that protects and service the public interests. This is just a little too elementary – test questions are kind of silly.*

Personal Marketing for Real Estate Professionals—*The course content does not fit within the Approved Topics for continuing education enumerated in Rule 402.*

A motion was made by Donna to adjourn the meeting at 1:40 PM. Motion carried.

Respectfully submitted,

Jesama Rosensweig
Education Assistant

Minutes of the Idaho Real Estate Education Council meeting held in Boise, Idaho, on September 9, 2009 are hereby approved.

Donna Capurso

Donna Capurso
Chair

[Signature]

Mike Gamblin
Member

Maris Cukurs

Maris Cukurs
Vice Chair

[Signature]

Beckie Kukal
Member

Marvis Brice

Marvis Brice
Commission Representative

Jeanne Jackson-Heim

Jeanne Jackson-Heim
Executive Director

The next regularly scheduled meeting will be on November 18, 2009.
Advise the Commission of any individuals with disabilities needing accommodation at least three business days prior to any meeting.