

Idaho Real Estate Education Council
Regular Council Meeting
January 20, 2010
Minutes

Pursuant to notice given, a **Regular** meeting of the Idaho Real Estate Education Council (Council) was initiated at the Commission office, 633 North Fourth Street, Boise, Idaho.

Members Present:

Donna Capurso, Chair, Bonners Ferry
Maris Cukurs, Vice Chair, Idaho Falls
Beckie Kukal, Member, Jerome
Mike Gamblin, Member, Boise
Jeanne Jackson-Heim, Executive Director
Marvis Brice, Commission Representative, Rupert

Others present:

Jill Randall, Idaho Association of REALTORS®
Chuck Byers, Professional Marketing Concepts
Karen Pestka, Idaho Career Institute

Staff Present:

Michelle Bird, Education Director
Jesama Rosensweig, Education Assistant

Call to Order: Chair Donna Capurso called the January 20, 2010 meeting of the Idaho Real Estate Commission Education Council to order at 8:30 a.m.

Minutes:

A motion was made by Donna to approve the minutes of the November 18, 2009 meeting. Motion carried.

Review Council Goals: Council goals were reviewed.

Reports: The following reports were reviewed and placed on file in the Commission office.

- License Exam Statistics Report
- Analysis of the License Base
- CP Fine Budget Report
- Education Fund Report

Education Fund Award Budget: \$103,690.00 so far was awarded this fiscal year and \$11,357.92 has been paid out.

Approved Textbook List: Members discussed the revisions of the Approved Textbook list. Further discussion followed. It was suggested to amend the list to remove the date of the license law book and state "current version" instead so the list would not have to be changed every year.

A motion was made by Jeanne to approve the Approved Textbook List with the corrections mentioned. Motion carried.

Status of Fine Money (RFP for Broker/Core Courses): MiChell Bird reported on the course schedules for the CP fine money courses & postcards that will be going out the second week of February. Discussion followed.

Professional Designation List: MiChell presented a list of courses necessary to earn each of the pre-approved professional designations listed in the Education & Certification Policy. The list was prepared by MiChell and Jill Randall of IAR®. Discussion followed. Staff was directed to assign course numbers and enter the list of designation courses into the licensing database in accordance with the list.

2010 Commission Core (presenters/topics): Mike Gamblin suggested Eric Bolinder or Mark Pearson to present the Case Law portion. Chuck Byers suggested Marc Snodgrass for the Legislative Update portion. Miguel Legarreta was recommended again for the Legislative Update portion. MiChell Bird will contact the persons suggested to see about their availability.

Instructor/Course Audit Form: MiChell presented a revised audit form for Council consideration. Discussion followed.

A motion was made by Donna to approve the Instructor/Course Audit form as presented by Staff. Motion carried.

Suggested Revisions of course E0486 Negotiations and Closing: There was discussion on revisions to the Negotiations and Closing course. Further discussion followed.

Suggested Revisions of course E0487 Agency: The discussion on the Agency course was put off until all suggestions on the 8 Interactive Modules are submitted.

Review of course E0488 Professional Conduct and Ethics: Council members were given the Instructor Guide for review and discussion during the March meeting.

Review of course E0489 Forms 2: Council members were given the Instructor Guide for review and discussion during the March meeting.

After further discussion, the Council agreed on a new process for revising the Interactive Modules. Council will prepare their suggested changes to the courses. In addition, Staff will request that any providers who have offered these courses be queried for any suggestions they might have to improve the courses. The Council will gather up all suggestions and consider them at the same time in order to revise each course.

Executive Session: In accordance with section 67-2345(1)(d), Idaho Code, a motion was made by Donna to adjourn to executive session to consider records that are exempt from disclosure as provided in Section 9-340C(9) and 9-340E, Idaho Code, and which records relate to the following subjects: Education Special Considerations and Instructor Special Considerations and Course Applications.

Roll Call:Brice-YesGamblin-YesCukurs-YesCapurso-YesKukal-YesJackson-Heim-Yes

Motion carried. Members adjourned to executive session to consider records exempt from disclosure.

Regular Session: A motion was made by Maris to adjourn out of executive session and return to open meeting. Motion carried.

Special Considerations:

ED10-03: A motion was made by Jeanne to approve Special Consideration ED10-03.—extended the expiration date of the real estate law course to February 28, 2010. Motion carried.

ED10-04: A motion was made by Donna to deny Special Consideration ED10-04.—waiving the two elective courses and Brokerage Management but required to take the current Core, Agency, Real Estate Law course and BCOO and pass both portions of the broker's exam. Motion carried.

ED10-05: A motion was made by Jeanne to deny Special Consideration ED10-05. Motion carried.

ED10-06: A motion was made by Maris to deny Special Consideration ED10-06. Motion carried.

ED10-07: A motion was made by Beckie to deny Special Consideration ED10-07. Motion carried.

Real Estate Finance Course Exam: There was discussion on breaking the Finance exam into two separate exams. Discussion followed. Staff was directed to proceed with dividing a 100-question Finance exam into two 50-question exams to be used as the Commission's approved materials.

Course Approvals: A motion was made by Maris to approve the following new and renewal course applications. Motion carried.

NewSeller Representative Specialist (SRS)What Real Estate Professionals Need to Know about FHAShort SalesMisrepresentations and Case StudiesReal Estate Valuation and Analysis

Sustainable Housing and Building Green: What Agents Should Know
The Truth about Reverse Mortgage
The Real Estate Agents Complete Guide to Short Sales 2010 Volume II
1031 Spaghetti
Advanced Exchange Issues and Recent Developments
Working Defaults, Short Sales, and Lending Foreclosures
The Things That Mom Didn't Teach You About Business Planning

Renewal

Understanding the Foreclosure and Short Sale Process
Construction Details and Trends
Appraising FHA Today
2-4 Family Finesse
NAR Code of Ethics
Fair Housing
The Evaluation of Finance & The Mortgage Market
Cost Approach
Mortgage Fraud: Protect Yourself
Made in America
Income Capitalization
Even Odder: More Oddball Appraisals
Environmental Pollution: Mold & Air Quality
Mortgage Lending and Hedging Against Inflation
Appraisal
Real Estate Agent Tax Topics
Title Commitments and the ALTA Homeowner's Policy of Title Insurance
Fair Housing
Disclosure: A REALTOR Guide to Reducing Risk
Mortgage Fraud: A Dangerous Business
Real Estate Negotiations
Basics of Real Estate Taxation
Breaking Barriers: Fair Housing
Foundation of Real Estate Finance
Keeping it Honest: Understanding Real Estate & Mortgage Fraud
Real Estate Appraisal for Agents
ABC's of CMA's (a residential building)
Generation X
RESPA Realities
Current Issues in Mortgage Lending

A motion was made by Maris to deny the following course applications for the following reasons:

The Bottom Line: Understanding the Escrow Process—*the course content contains information which is incorrect or contrary to Idaho law. Must be updated to comply with new RESPA disclosure (GFE) and HUD-1, TIL Rules. Uses old forms.*

Real Estate Statistical Analysis—*the course does not appear to be designed to assure that licensees possess the knowledge, skill, and competency necessary to function in the real estate business in a manner that protects and serves the public interest. The course*

content does not fit within the Approved Topics for continuing education enumerated in Rule 402.

RESPA—*the course application was incomplete. Resubmit with the most current 2010 RESPA guidelines.*

Loan Fraud—*the course content contains information which is incorrect or contrary to Idaho law. The course material was too vague or insufficient for consideration. Revise & resubmit with up to date information. Course must include at least 2 hours relevant information. Better course objectives are needed.*

TILA—*the course material was too vague or insufficient for consideration. Resubmit with most current guidelines.*

Mortgage Industry—*the course application was incomplete. Resubmit with most current HUD-1, etc information.*

Federal Law—*the course content does not fit within the Approved Topics for continuing education enumerated in Rule 402. The course content is not related to real estate brokerage practice.*

Free Prize Inside! – Get Your Buyers Moving and Your Listings Sold—*the course content does not fit within the Approved Topics for continuing education enumerated in Rule 402. Learning objectives don't fit within the Approved Topics.*

From Contract to Keys: The Mortgage Process—*the course application was incomplete. Like the course but want to be sure the information reflects most current GFE & settlement information.*

Introduction to Green Building for Realtors—*the course does not appear to be designed to assure that licensees possess the knowledge, skill, and competency necessary to function in the real estate business in a manner that protects and serves the public interest. The course content does not fit within the Approved Topics for continuing education enumerated in Rule 402. The course content is not related to real estate brokerage practice. Too generic to environmental issues.*

Risky Business: Ways to Minimize Your Liability—*the course does not appear to be designed to assure that licensees possess the knowledge, skill, and competency necessary to function in the real estate business in a manner that protects and serves the public interest. The course content is not related to real estate brokerage practice. Targeted to appraisers, not real estate licensees.*

Sales Verification: Principles, Procedures and Case Studies—*the course does not appear to be designed to assure that licensees possess the knowledge, skill, and competency necessary to function in the real estate business in a manner that protects and serves the public interest. The course content is not related to real estate brokerage practice. Appraisal course designed for appraisers.*


2010-2011 National USPAP Update Equivalent—*the course does not appear to be designed to assure that licensees possess the knowledge, skill, and competency necessary to function in the real estate business in a manner that protects and serves the public interest. The course content does not fit within the Approved Topics for continuing education enumerated in Rule 402. Targeted to appraisal licensees and not real estate licensees. Also, does not discuss appraisal/eval procedures.*

A motion was made by Maris to adjourn the meeting at 1:06 PM. Motion carried.

Respectfully submitted,

Jesama Rosensweig
Education Assistant

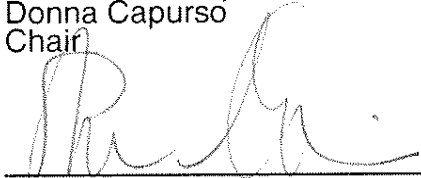
**Minutes of the Idaho Real Estate Education Council meeting held in Boise, Idaho, on
January 20, 2010 are hereby approved.**



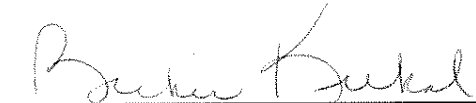
Donna Capurso
Chair



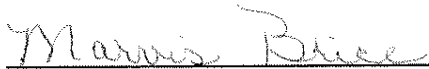
Maris Cukurs
Vice Chair



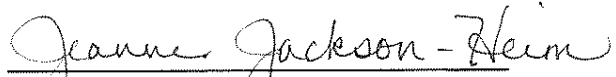
Mike Gamblin
Member



Beckie Kukal
Member



Marvis Brice
Commission Representative



Jeanne Jackson-Heim
Executive Director

The next regularly scheduled meeting will be on March 17, 2010.
Advise the Commission of any individuals with disabilities needing accommodation at least
three business days prior to any meeting.